



Asian American Chamber of Commerce

Learn All About GSA Polaris



Speaker:

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Executive Director of the IT Services at
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Speaker:

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ABOUT THE ASIAN-AMERICAN CHAMBER OF COMMERCE

Members receive
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Support AACC by being
a member

The Asian American Chamber of Commerce (AACC) is dedicated to **improving the economic development for businesses in VA/DC/MD.**

Membership

Business	Membership Annual Dues
Business Size: 1-2 employees	\$220
Business Size: 3-10 employees	\$330
Business Size: 11-50 employees	\$495
Business Size: 51-100 employees	\$820
Business Size: 101-250 employees	\$1,315
Business Size: 251-500 employees	\$1,965
Business Size: 501+ employees	\$2,470
Non-Profit Organization, two years membership (Budget up to \$1 million)	\$200
Student	\$50

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Asian American

Chamber of Commerce

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Keith Nakasone

Deputy Assistant Commissioner,
IT Acquisition
**Office of
IT Category**



Carlton Shufflebarger

Acting Director,
IT Services Subcategory
**Office of
IT Category**



IT Category FY20 Snapshot

OFFICE OF INFORMATION TECHNOLOGY CATEGORY

Agency Savings

\$2.15B

35% increase from FY19

IT Spend Capture

\$30.3B

Up 14% from \$26.5B in FY19

Industry Partners

4000+

Similar to FY19

Total \$ to Small Business

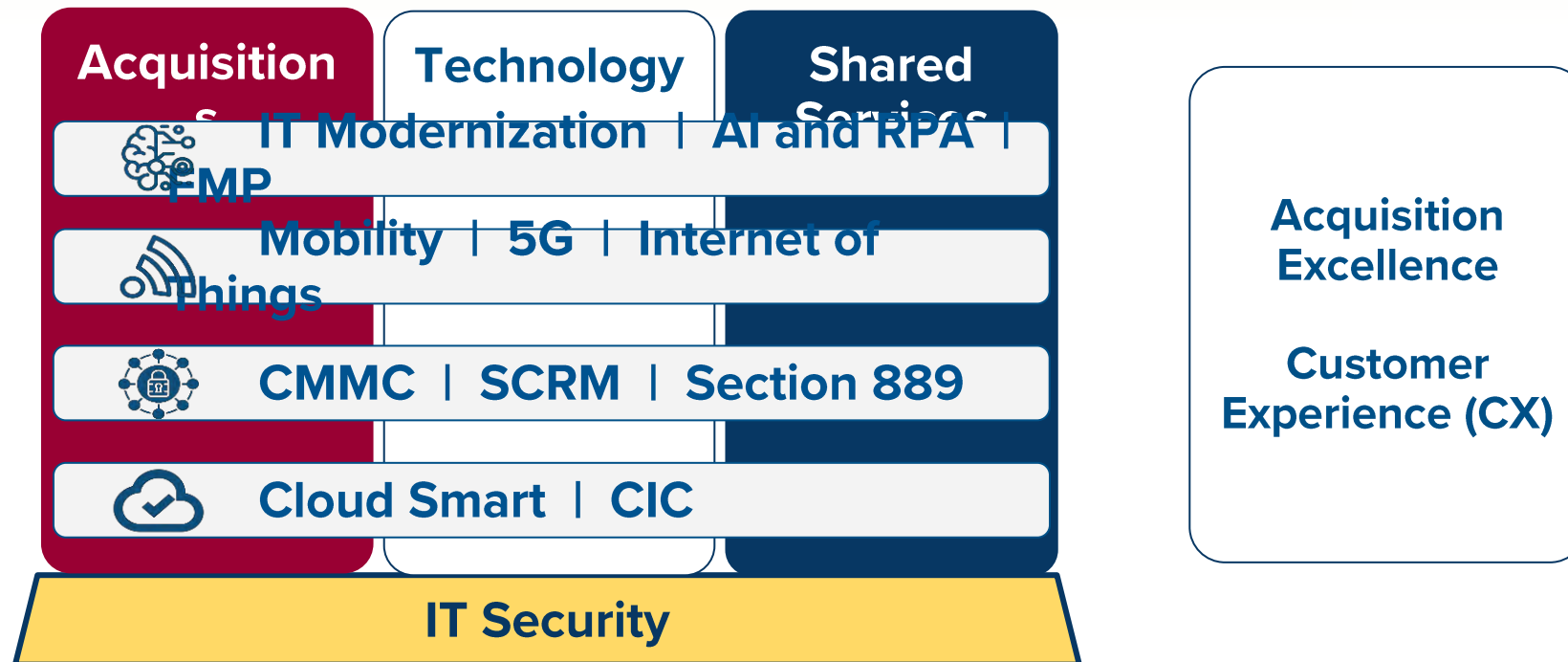
\$6.9B

Up 5% from \$6.6B in FY19

State and Local Partnerships

\$668M

Up 5% from \$636M in FY19



- **Small business set-aside multiple-award IDIQ contract**
- ***The Guiding Star for Small Business, Agencies, and GSA***
- **Small businesses, including but not limited to,**
 - **HUBZone**
 - **Woman-Owned Small Businesses (WOSB)**



- **Leverage STARS III best practices**
- **Expanding the IT Small Business Industrial Base**
- **Accelerate the Polaris Contract Award**
- **Improve Customer Experience**
- **Increase IT Modernization Opportunities**







Acquisition Gateway

hallways.cap.gsa.gov

GSA Interact

interact.gsa.gov

IT Solutions Navigator

navigator.gsa.gov

IT Customer Services Center

855-ITaid4u

ITCSC@gsa.gov

THANK YOU FROM THE GOVCON COMMITTEE



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